

# Welcome to the Polymers Sector in KEZAD

## The Perfect Environment for the Global Plastic and Polymers Industry

KEZAD Group is the UAE's largest provider of fully integrated economic zones, value-added business services and industrial real estate solutions. The Group is committed to creating competitive business ecosystems that encourage unprecedented growth.

KEZAD Group offers customised solutions for businesses in the polymers sector, where raw materials and cost efficiencies come together to provide an optimal environment for clients to succeed. Businesses within our zones are ideally located – with access to the plastics consumption markets in the Middle East and Africa – with a highly developed infrastructure and favourable investment policies.

**Creating Possibilities** 

# Invest in Abu Dhabi





The capital city of the United Arab Emirates



Most competitive utility rates in the UAE



Attractive investment policies and incentives



Most developed technology base in the UAE<sup>1</sup>



Abu Dhabi is the safest city in the world <sup>2</sup>



Abu Dhabi is the happiest city in the Arab region <sup>3</sup>



KEZAD Group's specialised solutions for the polymers industry have been designed and developed in collaboration with technical experts and industry leaders in the region to offer easy and preferential access to raw materials, highly developed infrastructure, global connectivity and favourable investment policies.



Ideal location to serve the plastics consumption markets in the Middle East and Africa



Volume rebates on raw materials available within our zones



Most competitive utility rates in the UAE





Shorter transits and lower order batch sizes to reduce supply chain costs

Essential products and services in polymers value chain within our zones

### **Key Business Advantages**



#### **Enabling Significant Cost Savings**

- Volume rebates on polymer raw materials by key suppliers
- Prime location facilities at the most competitive lease rates
- · The most competitive utility rates in the UAE
- Customs duty benefits on imports of raw material and capital goods for manufacturing



#### **Connectivity and Proximity Advantage**

- Easy access to key markets through two major ports, five international airports, multi-lane highways and upcoming rail, connecting KEZAD with the rest of the UAE and GCC
- Nearby production and storage facilities enable short delivery lead times
- Excellent connectivity to regional raw material producers
- Presence of supporting industries such as packaging and specialised logistics services within our zones





#### Flexibility in Scale of Operations

- Future-ready development with provisions for expansion and integration with new projects
- High-capacity utilities network and infrastructure provisioned to support businesses of all scales
- Option to operate for the local, regional and global markets through Free Zone and Domestic Economic Zone facilities
- Flexibility in lease tenure and structuring

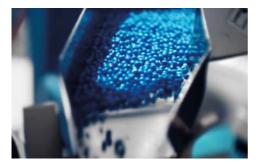


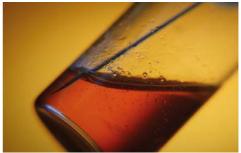
## Growing Community of Businesses, Zones and Amenities

- Multiple residential, community services, leisure facilities within 10 minutes' drive
- Multiple on-site staff accommodation facilities are under various stages of planning and development
- Zoned approach with shared amenities for better planning and leaner development for clients
- Access to training, research and product development assistance from strategic partners



## Availability of Polymer and Plastic Raw Materials in the Region





#### UAE

- Urea
- Ammonia
- Ethylene
- Polyethylene
- Polypropylene
- Low Density Polyethylene (LDPE)
- Natural Gas
- Industrial Gases

#### Saudi Arabia

- Ethylene
- Propylene
- Butadiene
- Methanol
- Styrene Monomer
- Benzene
- Paraxylene
- Glycols
- Olefin

#### **Kuwait**

- Propylene
- Styrene Monomer
- Ethylene Glycol
- Polypropylene
- Paraxylene
- PFT

#### Oman

- Formaldehyde
- Acetic Acid
- Polyesters
- Acrylics
- Methylamines
- Polycarbonate
- HDPE



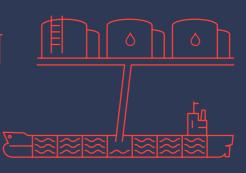


## UAE – A Hub for the Polymers Sector

2020

200%

ADNOC's planned growth in petrochemical capacity by 2025 <sup>1</sup>





Production capacity of polymers in UAE by 2025 <sup>1</sup>



## GCC – Rich in Polymer Raw Materials



Value of GCC polymer industry by 2025 <sup>1</sup>



The polymer industry's total contribution to the Gulf region's GDP in 2018 <sup>2</sup>



Forecasted volume of GCC polymer industry by 2023 <sup>2</sup>



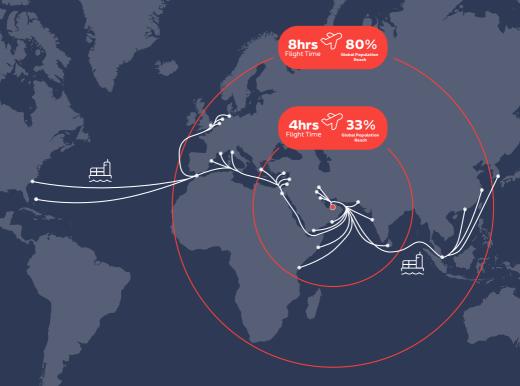
Jobs supported by the polymer industry in the GCC in 2018 <sup>2</sup>



Number of direct employees in the GCC polymer industry in 2018 <sup>2</sup>



## Operating at the Centre of Global Trade and Maritime Routes





Shipping routes from Abu Dhabi Ports

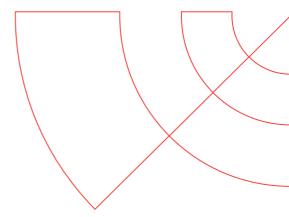


Flight times from the UAE

## Perfectly Located

KEZAD Group offers custom-built facilities for the global plastics and polymers industry looking to take advantage of proximity to raw materials suppliers in the region. Our zones' strategic location and logistics infrastructure provide easy access to the major consumption markets.

Major brands already operating in KEZAD include Songwon Polysys, Cosmoplast, Interplast, Palletco, Schmidt Logistics, Hotpack and Ingenia Polymers, to name a few.



## Our Strategic Location Offers Fast Connectivity

Abu Dhabi is perfectly located at the heart of world commerce. Equidistant between London and Singapore and sitting right at the centre of the GCC region, Abu Dhabi offers easy access to other major gateway cities.

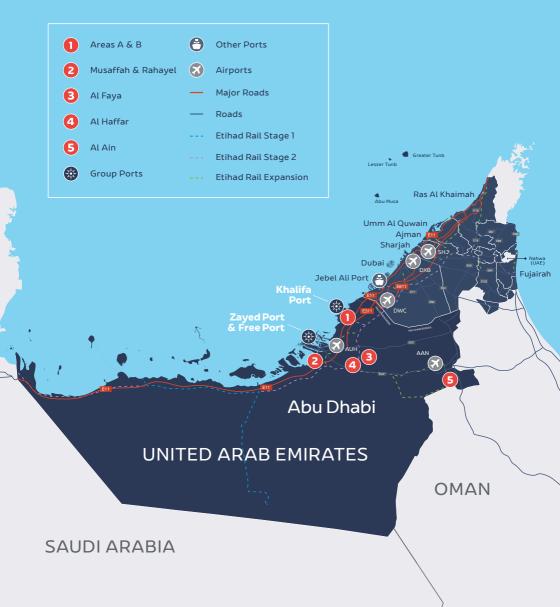








## Ideally Positioned to Serve All the Major Markets in the Middle East and Africa



### **Access to Khalifa Port**

Strategically located halfway between Abu Dhabi and Dubai, Khalifa Port is the first semi-automated, deep-water container port in the GCC region.

Connectivity is at the core of Khalifa Port's uniqueness. It serves over 25 shipping lines, offering global reach and direct links to major international destinations. The port is adding capacity to handle over 9 million TEUs by 2024, significantly increasing its current capacity of 2.5 million TEUs. It will also be the first port in UAE to be linked through the new Etihad Rail network, which is currently under construction.



## **Business Ecosystem**



## Strategic Partnerships Delivering Value for Polymers Downstream Activities

The specialised solutions for polymers in KEZAD are the result of strategic collaborations with key players in the industry. The strategic collaboration framework between ADNOC and KEZAD Group aims to accelerate investment and innovation in the region's plastics industry while offering companies swift and cost-effective access to polymers.



#### Raw Materials Within KEZAD and in the Region

Major raw materials suppliers such as Borouge present in KEZAD offer competitive pricing and better credit terms for clients. Proximity to such strategic players enables faster delivery of materials, smaller order quantity and flexibility in new product development. In addition to the raw materials available in Abu Dhabi, downstream polymers converting units in KEZAD benefit from the abundance of raw material supply by other key providers in the GCC region.



#### Reliable Availability of Power, Gas and Water

KEZAD Group has a growing infrastructure network of all necessary utilities such as power, gas and water, ensuring reliable and efficient supply for all polymers conversion activities.

Abu Dhabi offers the most competitive utility rates in the UAE, making it a very cost-efficient location for downstream manufacturing activities.



### **Business Ecosystem**



## Products and Services in the Polymers Value Chain

Abu Dhabi hosts an efficient polymers ecosystem that includes diversified raw materials, production systems, technical support and polymers distribution and logistics. This ecosystem caters to various polymers segments, including industrial use such as packaging, construction, household goods, agriculture, compounded and composite materials and 3D printing solutions for material sciences.



#### Polymers-Centric Logistics and Infrastructure

Specialised service providers operating from KEZAD offer packaging, product handling and intermodal transportation of dry bulk products. They cater to the logistics requirements of dry petrochemical and mineral industries across the region and the world.



#### **Polymers Packing Plant**

The packing plant in KEZAD has three fully automated 'Fill, Form, Seal' – FFS polymer packing lines with a capacity of 2,000 bags/hour and one bulk bag filling line. The overall packing capacity of the plant is more than 700,000 tonnes per year.



## Master Planned to Serve the Polymers Industry

KEZAD Group offers a wide range of business solutions suitable for all types of business activities, such as manufacturing, logistics, trade and distribution.



#### Warehouses

KEZAD Logistics Park includes standard warehouses, logistics warehouses, light industrial units and flex units suitable for a range of activities.



#### **Serviced Land Plots**

Applicants may opt for a Preliminary Agreement allowing time to complete the required conditions precedent or move on to signing the final agreement, for which, KEZAD Group has developed a bankable instrument that enhances access to third-party finance and investment.

Scan the QR code to learn more.



#### **Build-to-Suit**

Each business is unique and has its own operational requirements. KEZAD Group's Build-to-Suit developments are unique in that they provide a streamlined collaborative process that draws upon the breadth and depth of our experience in developing industrial and logistics real estate.







## Reach Wider Global Markets with the Right Support

## Developing One of the Largest Industrial and Logistics Ecosystems in the World

#### **KEZAD Communities**

KEZAD Communities Development and Services Company has been exclusively established to reimagine staff accommodation, and enhance the quality of life of its employees. Employee wellbeing drives business productivity and performance.





## Free Zone and Business Start-up

Get incredible business set-up benefits at the most competitive rates. Our annual packages offer businesses the flexibility they need. Smartly priced to empower SMEs, start-ups and entrepreneurs within the region, our packages are perfect for short-term and long-term plans.

#### Scan the QR code to learn more.



#### Josoor

Josoor is a programme featuring a digital platform and networking opportunities where you can connect with more than 1,750 companies. In Arabic, Josoor means 'Bridges', which you can build within your community by sharing services and products to benefit each other.









## At KEZAD Group, We're Here to Listen, Support and Deliver.

## **Creating Possibilities**

Scan the QR Code to Visit Our Website to Find Out More





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